

Our ref: SPA13/DB/AAC/

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March 2014

Dear Sirs,

subcontractor performance awards 2013 | congratulations and thank you!

It is crucial that JN Bentley fulfils its vision and remains the 'first choice' partner for clients and subcontractors, and to do this we depend on the trusted relationships we have established with our supply chain.

Every year we review the performance of our subcontractors and recognise the efforts of those who have scored highly.

your score for 2013 was 1.63

This score signals outstanding performance, and ranks you amongst the top 25% of all JN Bentley subcontractors for the year.

I'm pleased to enclose a certificate confirming your status in JN Bentley's top 25% for 2013, and I should be very grateful if you would pass on our thanks to everyone involved in fulfilling these orders – you should all be proud of your performance.

To put your success in context, in 2013 we used 449 subcontract suppliers and conducted nearly 2,000 Performance Reports. The average score for all suppliers was 1.94, the second highest score we have achieved since reporting began in 2004. The percentage of suppliers who scored better than good (a mark of 2) was down slightly down on 2012, but for the fifth year running was greater than 50%.

Your performance in 2013 yielded an excellent score and we're very much looking forward to working in partnership with you throughout 2013 and beyond.

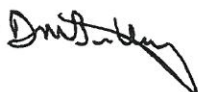
Whilst there are tentative signs of economic improvement, client demands remain as high as ever, but by working together we can provide the standards which will continue to make us first choice. One specific area that remains important is supplier engagement. Last year we had some great successes in this area, and in 2014 we will work together to ensure the supply chain understand what we need from you – and will listen so that we provide you with what you need.

Health and safety remains top priority too – it is important that the level of reporting of unsafe acts and conditions from subcontractors continues to improve because reporting incidents is a proven way of preventing more serious incidents from occurring and keeping our sites safe.

We're looking forward to strengthening our relationship with our supply chain throughout 2014, and if you have any queries, or if you would like to discuss our performance reporting system and the standards we have set for our suppliers, please feel free to give me a call.

Once again, thank you for your on-going support and many congratulations.

Yours faithfully,



David Bentley

congratulations and thank you

2013 subcontractor performance award

Your outstanding performance on subcontract orders with JN Bentley during 2013 has ranked you amongst our top 25% of suppliers for the year.

Our supply chain is critical to our success as a company and therefore it is important to recognise such high levels of performance.

Measurement is undertaken by our project teams for every order placed and covers the following areas:

- Quality of product and workmanship.
- Communication and level of service provided.
- Timeliness of delivery and adherence to programme.
- Attention to health and safety issues.
- Attention to environmental issues.
- Innovation and design ideas.
- Submission of method statements, risk assessments and CoSHH information.
- Submission of test certificates, operation and maintenance information and as built drawings.
- Invoicing and application for payment (timeliness and accuracy).
- Changes to order and variations from initial scope.

top 25%

Powerrun Project Management Ltd

Organisation

March 2014

Date of Award

DM Bentley

Endorsed by



Signed

JN Bentley Ltd

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